

Entrepreneurial Self-Assessment One

Source: FP² by CEED 2000

Participant's name: _____ Date: _____

Entrepreneurs possess common characteristics in varying quantities. Compare your characteristics to those common to entrepreneurs. Which do you possess now? Which can you develop over time?

My Characteristics	Rating				
	1 = Needs Improvement 5 = Excellent				
	1	2	3	4	5
1. I have the confidence, drive, and energy level to be successful.					
2. I have the ability to set and achieve a goal.					
3. I tackle challenges and am willing to take a risk.					
4. I have initiative.					
5. I am willing to work hard.					
6. I am a highly motivated person.					
7. I am flexible and receptive to change.					
8. I am curious.					
9. I have a positive attitude.					
10. I am dependable and have a strong sense of commitment.					
11. I am resourceful.					
12. I am creative/innovative.					
13. I am punctual.					
14. I follow through on commitments.					
15. I am responsible.					

Entrepreneurial Self-Assessment One, Continued

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My Skills	Rating				
	1	2	3	4	5
1. Creative problem solving					
2. Researching					
3. Planning					
4. Decision making					
5. Written Communication (Overall)					
a. use comprehensible language					
b. use a neat attractive presentation					
c. communicate with fluency and confidence					
d. communicate relevant information/comments					
6. Spoken Communication (Overall)					
a. share my ideas					
b. encourage others to participate in discussion					
c. don't interrupt people when they are speaking					
7. Listening Communication (Overall)					
a. listen as much as I talk					
b. pay attention when others are speaking					
8. Working with others					
9. Organizing					
10. Goal setting					
11. Keeping records					
12. Managing finances					
13. Risk taking					
14. Accepting feedback					
15. Other:					

Entrepreneurial Self-Assessment One, Continued

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My strengths are:

How I plan to improve areas showing weakness:

Additional Comments/Observations: